Concentricity
Consulting Solutions

CORPORATE CAPABILITY STATEMENT

Concentricity Consulting Solutions, Inc.

Transforming Operations. Advancing Intelligence. Delivering Results.

> *“We solve problems that change outcomes.”*

For: Procurement Teams & Government Contracting Officers
Headquarters: Nashville, Tennessee
Divisions: Concentricity Healthcare | Concentricity Business & Enterprise

ABOUT THE FIRM

A two-division consulting firm built to change outcomes

Concentricity Consulting Solutions, Inc. is a Nashville-based consulting firm operating through two divisions — **Concentricity Healthcare** and **Concentricity Business & Enterprise**.

Depth on each engagement is delivered by the firm's consultants and a vetted network of subject matter experts matched to each engagement. That model lets Concentricity bring the right expertise to the problem at hand — from front-line healthcare operations to enterprise strategy, technology, and applied artificial intelligence.

The firm is led by **Kennedy Spellman Johnson, MHA, CEO & Principal Consultant**.

Concentricity Healthcare

Ten practice areas serving hospitals, health systems, and healthcare organizations — including operations, revenue cycle, quality and compliance, health IT, data and AI, and patient advocacy.

Concentricity Business & Enterprise

Strategy, operations, technology, and applied AI for government, nonprofits, IT, hospitality and retail, and academia.

Differentiators

Healthcare Expertise

Operator-level healthcare experience, not advice from the sidelines.

Enterprise Transformation

Operations, technology, and change delivered as one program.

Technology & AI Leadership

Data science, AI, machine learning, and automation applied to real operations.

Measurable Results

Work judged by improved operations and valuation, not activity alone.

DIVISION 1

Concentricity Healthcare

Concentricity Healthcare serves healthcare organizations across **10 practice areas**, including:

- **Healthcare operations**
- **Revenue cycle improvement**
- **Quality & compliance** — including Joint Commission readiness
- **EHR implementation & optimization**
- **Health IT**
- **Data science / AI & machine learning / automation**
- **Patient advocacy & community engagement**

DIVISION 2

Concentricity Business & Enterprise

Concentricity Business & Enterprise brings the same operational discipline to organizations outside healthcare, across **strategy, operations, technology, and applied AI**.

Government | **Nonprofits** | **IT** | **Hospitality & Retail** | **Academia**

Engagements are staffed by consultants and vetted subject matter experts matched to each engagement, so sector knowledge and delivery capability arrive together.

TECHNOLOGY & AI

Technology & AI capabilities

Generative AI & Decision Support
Applied generative AI in support of better, faster decisions.

Predictive Modeling & NLP
Predictive models and natural language processing for operational insight.

Data Engineering, BI & Dashboards
Data pipelines, business intelligence, and dashboards leaders can act on.

RPA, AI Agents & Workflows
Robotic process automation, AI agents, and redesigned workflows.

EHR Implementation & Optimization
Electronic health record implementation and optimization.

Digital Transformation & Enterprise Modernization
Modernization of systems, processes, and the enterprise around them.

TRACK RECORD

An operator’s track record

5
Distressed healthcare companies acquired through M&A and rebuilt

40+
Revenue cycle improvement projects

Multi-State
Hospitals served in many states simultaneously

As Principal, Kennedy Spellman Johnson acquired five distressed healthcare companies through mergers and acquisitions — an adult day care, a home healthcare agency, an outpatient rehabilitation center, and two medical supply companies — applying data analytics and automation to improve operations and valuation, and overseeing remarketing and rebranding.

Concentricity has also served hospitals in many states simultaneously, including large national and regional hospital systems.

LEADERSHIP

Kennedy Spellman Johnson, MHA

CEO & Principal Consultant, Concentricity Consulting Solutions, Inc.

- Former dual appointment at **Harvard Medical School** and **Brigham and Women's Hospital** — Biomedical Engineering, Nephrology, and Anesthesia
- Former master's-level professor
- **Captain, United States Air Force Reserves** — Medical Services Officer
- As Principal, acquired and rebuilt five distressed healthcare companies through M&A, applying data analytics and automation to improve operations and valuation

Engagements beyond the firm's core depth are delivered with consultants and vetted subject matter experts matched to each engagement.



Contact Concentricity

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